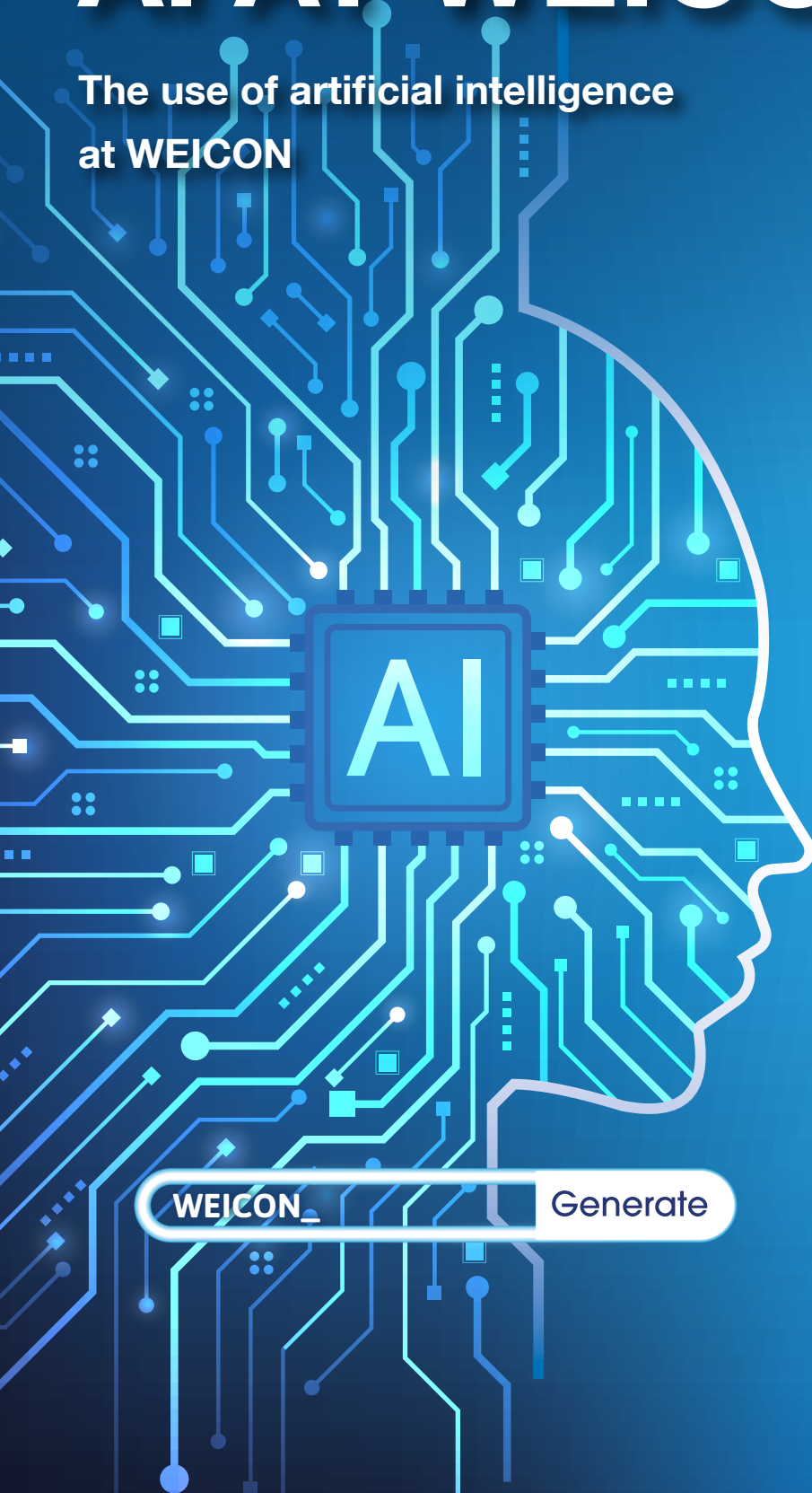


AI AT WEICON

The use of artificial intelligence
at WEICON

26th issue

News



WEICON_

Generate

Further highlights
From intern to the top
Switching to new packaging
WEICON Epoxy Solutions

Switching to new packaging-
WEICON Green Tube



24



From intern to the top -
Sascha Beilmann joins the
WEICON Management team

14



Installation of an emergency safety
catch on a suspension railway

30

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Dear readers,

We're pleased to present the 26th edition of the WEICON News.

In this issue, we take a closer look at an especially exciting and future-oriented topic: the use of artificial intelligence (AI) within our company. By applying modern technologies and innovative solutions, we aim to continuously optimise workflows at WEICON and offer our customers an even better service. To shed more light on this subject, we spoke with our Head of IT, Henning Lockenkötter. He provides in-depth insights into the strategies behind our use of AI and explains how these technologies are transforming our operational processes. Henning also shares his outlook on the future and points out the challenges that still lie ahead.

Social media activities in Italy

In this edition, we take you on a journey to our branch in Italy, where you will discover how their social media activities not only strengthen our brand presence but also promote direct contact with our customers.

Training within the company

Sharing our expertise in bonding technology is a top priority for us. Whether on site or online, we're always available to support our customers. At WEICON, our trainees begin early to pass on their knowledge about our products – including during a unique training session organised by trainees for trainees!

Spotlight on new products

As always, each new issue of the News highlights our latest developments. This time, we introduce new products from our TOOLS range, provide more details about our Green Tube and showcase the possibilities offered by WEICON Epoxy Solutions.

We hope you enjoy exploring the fascinating insights and valuable information in this edition. Have fun reading WEICON News 26!

Best regards from Münster,

Ralph Weidling

Anka Weidling

WEICON TOOLS LED WORK LIGHT

See clearly, work safely

Electricians should only work on de-energised systems when dealing with electrical installations, cables or devices. When working, for example, on a construction site, there is often insufficient lighting. Our new LED Work Light is the perfect solution for such situations!

The LED Work Light can be easily attached to any of the WEICON TOOLS wire strippers. To do so, simply remove the printed plastic cover from one side of the tool and press the light into the designated holes using the two mounting points. This ensures that the work light stays securely in place and cannot fall off or slip.









Three brightness levels for excellent visibility

Turn the light on using the on/off switch. Press repeatedly to select one of three brightness levels (50, 127 or 250 lumens). To turn it off, simply hold down the on/off switch. The LED Work Light is 48 mm long and weighs 15 g. Its housing is made of polycarbonate. The LED light is IP65-rated, making it both dust-proof and splash-proof. The light is powered by a strong, rechargeable 180 mAh lithium battery. After 40 minutes of charging, the lamp can provide around 2 hours of light at medium brightness. Battery life varies depending on the brightness level selected.

Whether in black or red, the new WEICON TOOLS LED Work Light is always an eye-catcher and a practical helper when working in dark environments.



Key advantages at a glance

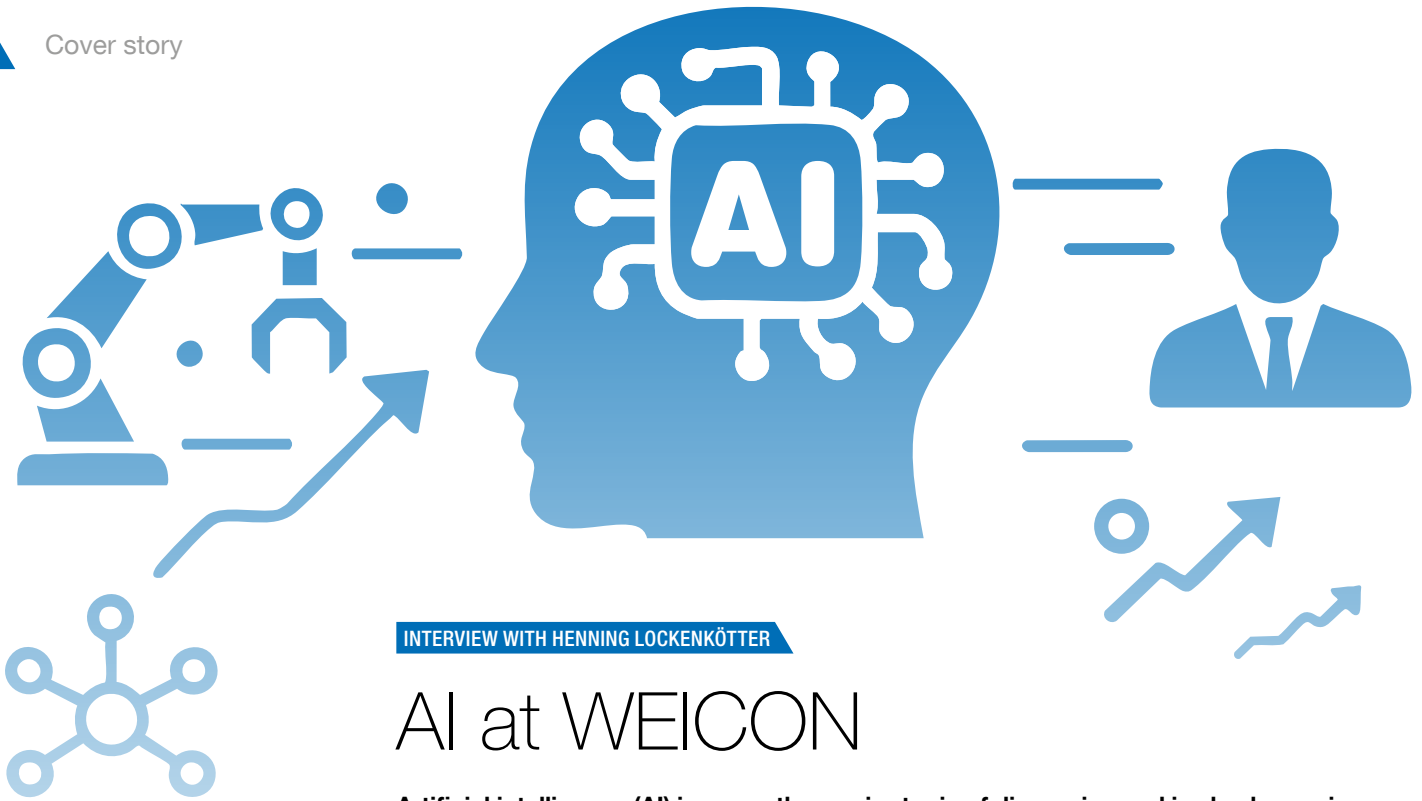
-  LED lighting ensures a bright, safe working area
-  Three brightness levels: 50, 127 or 250 lumens
-  Polycarbonate housing, splash-proof and dust-proof
-  Rechargeable 180 mAh lithium battery for consistent power supply
-  Powerful battery: 2 hours of light after 40 minutes of charging
-  Compatible with many WEICON TOOLS wire strippers

Sets available

To make things even safer, the LED Work Light is also available in practical sets! Depending on your needs, you can choose the No. 5 Solar Pro, No. 5 Pro, No. 5 Green Line or the classic No. 5 wire strippers.

This way, you not only have the perfect lighting for any work situation, but also the right tool at hand. Switch on the light, take your wire stripper, and let's get to work!





INTERVIEW WITH HENNING LOCKENKÖTTER

AI at WEICON

Artificial intelligence (AI) is currently a major topic of discussion and is also becoming an increasingly important factor in our company. We took this as an opportunity to talk about this fascinating technology with our Head of IT, Henning Lockenkötter.

Henning, what's your general assessment of the use of artificial intelligence at WEICON?

The possibilities of AI in a corporate environment are huge and very diverse. It's no coincidence that AI is becoming increasingly

implementation of AI technologies?

That really depends on the area we're talking about. When we look at the company's internal processes as a whole, the main focus is on increasing efficiency. With the help of artificial

purchasing where I see AI as a valuable support. It helps structure large amounts of existing information and presents it in a clearer, more useful way – a definite advantage in sales discussions.

What challenges could arise when using AI?

In my opinion, one of the biggest challenges is that many people try to understand exactly how AI works – and that's only partly possible. AI is a very complex subject. For instance, it often provides different answers even when asked the same question, which can be difficult to make sense of. Right now, we're in a phase where everyone feels they need to use AI for everything. Expectations are extremely high – and I say that without wanting to downplay AI's potential.

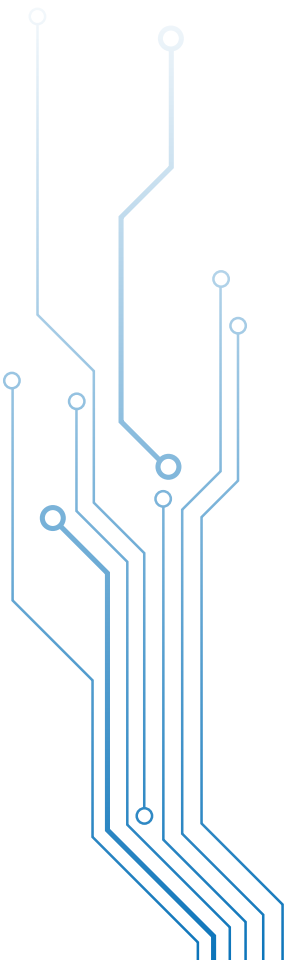
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HOWEVER, I BELIEVE WE ARE STILL AT THE BEGINNING OF THIS DEVELOPMENT AND THAT THE OPPORTUNITIES AI OFFERS WILL CONTINUE TO EVOLVE AT A RAPID PACE.

important all over the world. However, I believe we are still at the beginning of this development and that the opportunities AI offers will continue to evolve at a rapid pace.

What advantages do you see in the

intelligence, everyday tasks can be handled more easily, complex tasks can be completed much faster, and repetitive work becomes far more efficient. In short, AI accelerates internal processes. Beyond that, there are areas such as sales and





I was recently at an AI trade fair: everyone's talking about it, it's a major topic, but very few are truly advanced in their implementation. Some companies are already integrating AI successfully into their systems and daily processes, but overall, we're still at the beginning.

In which areas at WEICON do you think AI makes the most sense?

I find AI particularly useful for analysing large volumes of data, identifying patterns and making forecasts – for example, about purchasing behaviour. In our laboratory and product management departments, vast amounts of product data are analysed, chemical processes are evaluated and the reactions of our products are tested.

These are enormous datasets that AI can process much faster than any human could. However, it's especially important to review AI-generated results carefully – even more so than in other departments where human verification is also required. When it comes to our products, it would be a serious issue if the AI were to “hallucinate” and invent something. Everything here must be double- and triple-checked. Another key area of application for AI is the automation of everyday processes. In IT, for example, we handle many recurring tasks, such as setting up new user accounts. For this kind of work, you can create an assistant that, once given the necessary information, can take over many of the steps. Similar processes can be found in nearly every department.

What do you think of **AI**?

Do you work with **AI**?

We asked some of our colleagues at WEICON to share their thoughts and experiences with AI.

”

I think AI is very innovative and we should engage with it, as it will become increasingly important in the coming years. In my daily work, I use AI to make workflows more efficient, for example when brainstorming ideas, analysing keywords or creating images, although AI still has some weaknesses in these areas.

Marie Rehme, 22
Public Relations Manager



”

In my view, AI is an extremely important tool – and its significance will only increase in the future. I use it to keep up to date with EU legislation and to get a quick overview, as legal texts are usually very extensive. Of course, AI does not replace advice from a specialist lawyer, but it helps with a first assessment. I use AI for many different tasks, such as finding the right wording for texts or gathering information to prepare for meetings.

Gerold Specking, 48
Product Management
WEICON TOOLS



Henning joined WEICON in January 2012 after completing his training as an IT specialist in system integration and earning a bachelor's degree in IT. He leads our IT department and manages a team of seven employees in Münster and in several of our branches.



Are there already specific projects or applications where AI is being used?

Our internal AI solution is used extensively, especially in product management. The team uses the technology to carry out analyses and to determine which adhesive is most suitable for specific applications. The AI has been “fed” with a great deal of technical data from our products. In sales, AI helps identify changes in buying behaviour and enables us to respond accordingly. In IT, we use it for smaller programming tasks, such as querying data from a database. I give the AI information about what type of data I need, and I can then integrate the result into the programme to obtain the desired data.

How can AI further optimise our processes?

To further optimise our processes with AI, we need to continue feeding our custom AI with company data. Otherwise, the results

Which AI technologies do you consider particularly relevant for our company?

I believe the key competitive advantage will be using an AI tailored to your specific needs, rather than

assistants, the greater the possibilities become.

How do we plan the introduction of new AI technologies, and what steps are required?

We always test many different options and then decide which one suits us best. We currently review every new software-supported process to see whether we can integrate AI into it. Introducing AI technologies at WEICON isn't solely the responsibility of the IT department – our employees take the initiative themselves. They come to us with solutions they've developed. That was the case with our technical assistant, which is now used by almost the entire company.

How would you assess our employees' level of knowledge in the field of AI?

It's not easy to give a general answer, as I can't

I BELIEVE THE KEY COMPETITIVE ADVANTAGE WILL BE USING AN AI TAILORED TO YOUR SPECIFIC NEEDS, RATHER THAN A GENERAL-PURPOSE MODEL.

will remain too general, as with large public AI models that draw information from the internet. However, by using company-specific knowledge with AI, we can gain enormous advantages from this technology. In the future, we'll be able to optimise virtually every process in our company.

a general-purpose model. In this context, individually created AI assistants play an important role. By connecting these assistants to multiple external tools and training them with company data, tasks can be carried out directly. The more external systems you integrate with these AI

What do you think of **AI**?

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For me, AI is a very useful development. It takes some of the workload off in areas such as research and helps with generating new ideas. In my design work, AI can be extremely helpful, for example when visualising initial concepts. However, producing a finished design still requires a fair amount of follow-up work.

Philipp Knüppel, 35
Brand Manager



”

I'd describe myself as part of the "in-between generation" when it comes to AI, still feeling my way into the topic. My son, on the other hand, is growing up with AI and treats it completely naturally. I believe it is important to start using AI now and engage with it actively to avoid falling behind in the future. At work, AI is a very valuable and useful tool for me. For example, I use our technical assistant to search for product properties. AI is great for translations and also immensely helpful for correspondence with our customers. In addition, AI supports my own learning, especially in foreign languages.

Raphaela Tautzt, 49
International Sales



lump everyone together. I believe there's a lot of motivation from both management and the individual departments

What training or further education measures are planned to prepare our team for working with AI?

”

A COMMON ISSUE WITH AI IS THAT PEOPLE OFTEN LACK THE IMAGINATION TO GRASP WHAT'S POSSIBLE WITH IT.

when it comes to AI. We've developed a custom AI solution for WEICON – assistants created by our team that already provide excellent support. Since our management is strongly committed to AI, the topic holds great importance across the company. We have discussions with all departments, asking questions such as: How do you use AI? What's going well? Where can things be improved? How can we support you? This approach is quite unique. Compared to other medium-sized companies in Germany, I would estimate that we are in the upper third in terms of AI acceptance and very well positioned – but of course, there's still plenty of room for improvement.

At present, there are no specific plans for additional training. We inform our team when important changes occur, such as legal updates or the introduction of new systems. We then provide short video tutorials or Teams meetings to highlight what needs to be considered and what the tools can be used for. A common issue with AI is that people often lack the imagination to grasp what's possible with it.

How do we handle data protection requirements when implementing AI?

Data protection is a very important issue when using AI. Fortunately, we rely on our own AI solution, and our certified provider places great emphasis on data security.



Of course, we always check this in advance before implementing any new solution. Alongside the technology itself, it is crucial that employees understand the importance of data protection. We've conducted corresponding training sessions. The sensitive topic of personal data requires particular care. Issues such as usage rights, copyright and the labelling of AI-generated content also play a significant role.

How do you see the future development of AI at WEICON?

In fact, I believe that we'll move away from the current chatbot-based approach towards greater integration into existing programmes. AI will become almost "invisible" – we'll use it subconsciously because it's built directly into the software. You won't need to enter prompts anymore; the AI will automatically be active when you use the programmes. This, I expect, will increasingly become the norm in the future.

Are there any AI technology trends that you find especially interesting?



impression that many employees enjoy working with AI and experimenting with new tools. From external partners, I've heard that we take a very comprehensive approach to AI. Often, companies simply launch a solution and notify their staff via e-mail – here's the tool, use it. At WEICON, we make an effort to involve the entire team, and I think that's what sets us apart.

The questions for this interview were generated using AI.



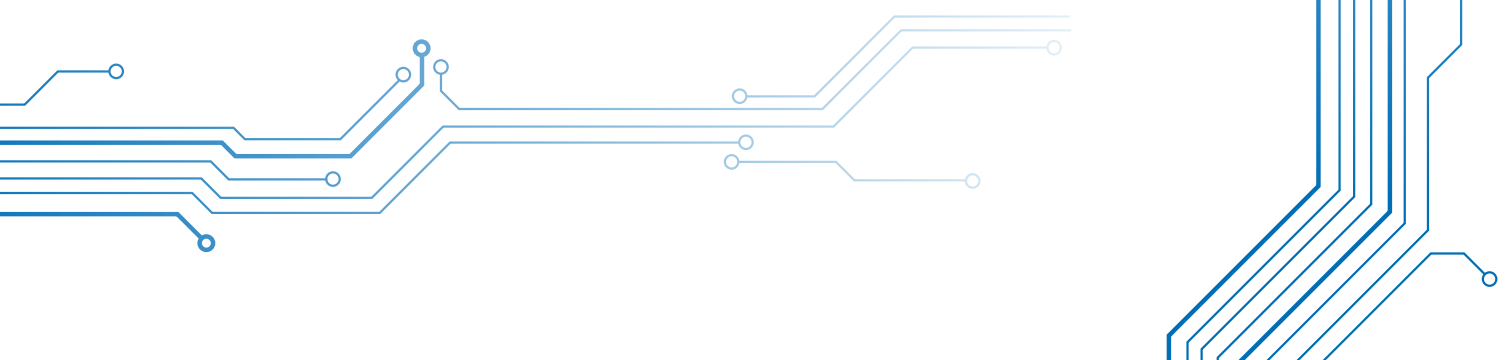
AT WEICON, WE MAKE AN EFFORT TO INVOLVE THE ENTIRE TEAM, AND I THINK THAT'S WHAT SETS US APART.

There are probably hundreds, if not thousands, of trends. What I find particularly interesting is predictive AI. It makes forecasts based on information that is likely to come true, providing valuable suggestions and highlighting developments that may actually occur. This all relies on huge amounts of data. We could apply it in many areas – for example, in IT security: if

a certain combination of factors arises, a hacker attack might be likely. Predictive AI could help us prepare for such situations. That's truly fascinating!

What feedback have you received so far regarding the introduction of AI?

So far, the feedback has been very positive. Acceptance of AI solutions at WEICON is genuinely high. I get the



AN IMPOSSIBLE BOND?

THE CHALLENGE OF BONDING PLASTICS

Many plastics, such as polyethylene (PE), polypropylene (PP) or thermoplastic elastomers (TPE), have a very low surface energy. Most adhesives do not adhere reliably to these materials – the bond is unstable or fails after a short time.

We offer the right solution and support you with your current challenges related to bonding plastics.

REQUEST A
**FREE
SAMPLE**
NOW*



- ▶ transparent
 - ▶ for small bonding gaps
 - ▶ no pre-treatment necessary
 - ▶ for low surface energy plastics:
- PP | PE | HDPE**
LDPE | HDP



AI SYSTEMS AT OUR COMPANY

The use of artificial intelligence at WEICON

In an age where technological development is advancing at a rapid pace, artificial intelligence (AI) has become a key factor for business success.

AI offers the opportunity to optimise workflows and reduce costs. These technologies help companies remain competitive in the future by accelerating processes and increasing efficiency. The possible applications of AI seem almost limitless.

In this article, we show how AI is already being used in different areas at WEICON, highlighting the advantages, challenges and future potential of these technologies for our company.

Inside Sales – using AI to process orders

Our inside sales team saves time by using AI – time that would otherwise be spent entering data. Integrating AI into workflows simplifies many processes and significantly increases efficiency, allowing orders to be processed more quickly.

Verena Klaus, Head of Inside Sales: “It took some time before we could use AI as effectively as we do today. But the effort has paid off. We can now process orders faster and are trying to become even more effective through further optimisations.”

Public Relations – encouraging creative ideas

In our public relations department, we use AI to boost our creativity and increase efficiency. AI helps us create shorter texts, optimise existing content and improve quality through proofreading.

Optimising texts and research

AI allows us to optimise posts, blog articles and short texts. It can also review existing content to improve grammar, style and clarity.


AI assists us in research and content development, for example for social media posts.

Advantages and challenges

Using AI offers numerous advantages, particularly speed – results are delivered in record time and AI provides valuable creative input.

Despite these benefits, challenges remain, such as the need for careful review. AI outputs must be thoroughly checked for accuracy, as the system can occasionally introduce information that does not fit the context.

Thorsten Krimphove, Head of Public Relations, explains: “We are convinced that creativity and journalistic instinct form the core of our work in PR. That’s why it is important for us to use AI as a supportive tool rather than relying on it to produce complete texts. Collaboration with our colleagues remains essential, as humans provide background information and storytelling that artificial intelligence cannot match.”





Inside Sales



PR



Advertising

What do you think of **AI**?

Do you work with **AI**?

We asked some of our colleagues at **WEICON** to share their thoughts and experiences with AI.

”

I think very highly of it. AI will become an important tool for simplifying standardised processes in the future. I use AI every day, including experimentally, to try things out. For example, I ask AI about the compatibility of one of our products with another product already used in a particular application. I'm interested in whether the products are compatible, or if any unwanted chemical reactions could occur. However, it is crucial to check AI results carefully and not to trust this new technology uncritically.

Holger Lütfring, 55
Technical Project Management



”

I view AI very positively and consider it an incredibly useful tool for obtaining comprehensive information on specific topics. It is a huge step forward for all of us. At the same time, it feels a bit spooky, especially regarding the distorted presentation of news, and I worry that it will become increasingly difficult to distinguish between true and fake news. I'm starting to work with AI and taking it slowly. For example, I use it to identify product alternatives. The recommendations are sometimes excellent, but occasionally a little adventurous. AI results should always be checked, although they are likely to become much more accurate in the future. In short, AI is both a blessing and a curse.

Karl Kock, 65
Area Sales Manager
International



Marketing – using AI for video voiceovers

The WE explain series features numerous videos in which our colleague Matthias Lükemann from Product Management answers questions about adhesives and chemical products in a clear and accessible way.

An AI system allows our marketing team to produce international versions of these videos. With the help of AI, the content is translated into various languages. As a result, you see Matthias speaking fluently in Romanian, Spanish or Chinese in the videos.



Watch the video featuring the “Italian” Matthias here.

Other uses of AI

Our marketing team also uses AI in other areas of work – whether for inspiration or topic research for texts or for creating video scripts. AI supports us in many tasks and helps speed up our processes

Tina Spengler, Head of Marketing: “With the help of AI, we can translate our WE explain videos into a wide range of languages. For an international company such as WEICON, this is very important and will be a great help, saving us time and money.”



Image editing, technical assistance and training videos

In addition to the areas already presented, we at WEICON use AI in many other processes, such as editing images, creating training videos, as technical assistants, or for our fleet management.

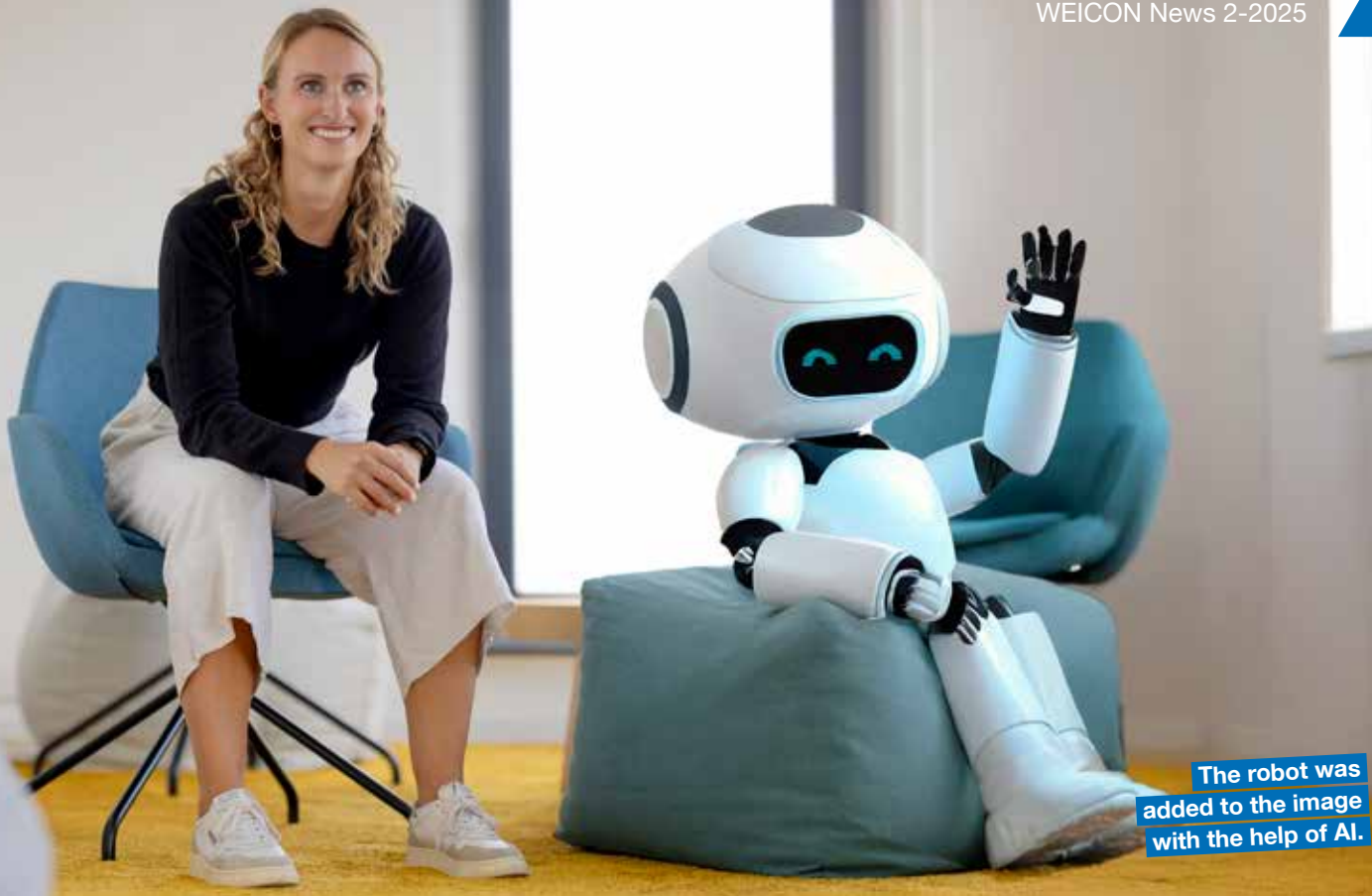
This support enables us to work even faster, more precisely and in a more customer-oriented manner.



AI IS PARTICULARLY USEFUL FOR STANDARD PROCESSES. IT CAN SIGNIFICANTLY REDUCE PROCESSING TIMES AND ACCELERATE WORKFLOWS, ALLOWING US TO REACH RESULTS MUCH FASTER.

Henning Voß, Technical Manager





A LINKEDIN POST BY ANKA WEIDLING

AI in our everyday work

Artificial intelligence has long stopped being a topic for the future at our company – it's already a key driver of #efficiency and #growth. AI helps us automate simple, repetitive tasks, allowing our teams to focus on what really matters.

Our goal isn't for our employees to spend their day writing prompts – we want them to truly understand #AI and use it in ways that genuinely support their work. Many tasks at WEICON are already being handled with AI, but we're convinced there's still plenty more potential.

Right now, AI is one of the most important topics for us. That's why Sascha Beilmann and I are deliberately setting aside extra #time for it. We're talking with all our teams across the company:

- ▶ How is AI already being used?
- ▶ What's working well, and where could we do even better?
- ▶ What questions are coming up?
- ▶ And above all – how can we as the management team support you?

Our aim is to walk this path together and offer support wherever it's needed, so that AI doesn't become an annoying challenge but instead brings real value to everyone.

We're also in close contact with our international branches. In every leadership meeting, one person presents a best practice from their area, which is then shared with everyone. This way, we keep exchanging #knowledge, ideas and experiences across the whole company.

AI at WEICON isn't a one-man show – it's a shared journey, and we're really looking forward to continuing it together with all our colleagues.



SASCHA BEILMANN JOINS THE WEICON MANAGEMENT TEAM

From intern to the top



Back in 2010, while studying, Sascha completed an internship in our advertising department and then continued working for WEICON as a student trainee. After graduating, he spent four years leading the marketing department, followed by two years heading our information management team. Since 2017, Sascha has been assistant to the WEICON Management and, since 2020, an authorised signatory of our family-run company.

“I’ve never been employed by another company, and I’ve never felt the need to change. That’s something quite special. Back then, it just clicked between WEICON and me. It may sound like a cliché, but I genuinely enjoy coming to the office every day. I like that each day brings new tasks and challenges. It’s this mix that makes WEICON so special to me, and I’m really pleased to continue working here as managing director and to be able to make things happen,” says Sascha, looking back.

“We’re very happy to appoint Sascha as managing director at WEICON. He has already successfully overseen many projects, such as the introduction of a new ERP system last year. I’m excited about continuing our cooperation,” adds Anka Weidling.

BLUMENBECKER TRAINEES VISIT WEICON IN MÜNSTER

By trainees for trainees

In autumn, we had a very special training session at WEICON. Eighteen trainees from Blumenbecker visited us in Münster. What made this event so special? The entire organisation was handled by our own trainees. Anna Consilvio, Giulia Cirillo and Sophie Laumann spent several weeks planning and coordinating everything for the day.

The idea came up during our regular WEICON dealer training sessions, which Blumenbecker also attends. In fact, Blumenbecker suggested doing something similar specifically for apprentices. Our Area Sales Manager who has been working with Blumenbecker for many years, was immediately enthusiastic and set everything in motion. Rather than giving the apprentices a standard training, our WEICON trainees were responsible for preparing and organising the entire day, gaining practical experience in the process. That's how the concept "By trainees for trainees" was born.



IT WAS SO MUCH FUN ORGANISING THIS DAY AND THEN SEEING THE RESULTS.

Anna Consilvio

From theory to practice

The day started with a company presentation and some theoretical insights into our product range, with great support from our Technical Project Manager Holger Lütfring. Afterwards, the group visited the new workshop for the practical part, where our "guest apprentices" could try out our products themselves. After lunch at The Urban Bistro, the trainees enjoyed a tour of our Münster headquarters.

"It was so much fun organising this day and then seeing the results. And to see that our guests loved it too – that really made all the effort worthwhile," reflects Anna Consilvio, E-commerce apprentice.





GERLINDE BERNING CELEBRATES A MILESTONE ANNIVERSARY

45 years at WEICON

On 1 August, Gerlinde Berning celebrated a very special work anniversary. The 62-year-old has been part of our family business since 1 August 1980 – that's over 45 years!

Gerlinde began her training as a wholesale and foreign trade clerk at the age of 17 in 1980 – at the company Weidling & Sohn, as WEICON was known at the time. Since completing her apprenticeship, she has worked in our international sales department. She looks after numerous customers, serves as a point of contact for customs authorities and handles export documentation.

A little anecdote from her first day at WEICON

On her very first day, Gerlinde arrived an hour late. As she didn't yet have a driving licence, she had to rely on public transport. She took the train from Borghorst to Münster and then got on the wrong bus, which caused the delay. She was meant to be introduced along with the other trainees, who ended up having to wait for her. She was terribly embarrassed. By the end of that first day, she was convinced she wouldn't stay long at the company. And now, here we are – 45 years later.

“We're proud that our staff enjoy working with us and remain loyal to the company for many years. Gerlinde is truly a shining example of this. She has spent her entire working life at WEICON, played a key role in our international growth and is simply an indispensable part of the team. I look forward to continuing our work together,” said Ralph Weidling.

MIKE BREITENFELD AND VOLKER SCHICKEDANZ CELEBRATE THEIR ANNIVERSARIES

25 years at WEICON



Mike Breitenfeld

Mike joined our technical sales team in June 2000 and later moved to the application technology department. He regularly travels to customer training sessions, provides support with application-related questions and acts as a speaker in adhesive technology training courses. He is also involved in the practical part of our internal training sessions, sharing his expertise with the team. Over the years he has found the right solution for many challenging applications and is always ready to help customers with advice and direct support.

Volker Schickedanz

Volker joined us in October 2000 and works in production, where he is responsible for packaging various products.

Ralph Weidling: “Mike is a true hands-on professional. He has an impressive knowledge of our products and always manages to find the right solution for every application.

Volker is an extremely reliable employee. He is very conscientious, experienced, helpful and supports his colleagues in production. A great team player! I would like to sincerely thank Mike and Volker for their support over the past 25 years and look forward to continuing our work together!”



NEW TRAINEES AT WEICON

Starting off on their career journey

As every year, this August we were once again delighted to welcome new apprentices to WEICON. Four new faces began their career journey with us on the first of August.

A warm welcome to all of them!

Aurelio Wiens and Nele Willhardt are undertaking their training in E-commerce. Luis Lönne and Erik Harbring, who are both enrolled on a dual study programme in business administration, will complete the practical part of their studies at WEICON.

The first days at WEICON

Before settling into their departments, our new team members enjoyed an eventful start: a warm welcome from the management team, a tour of the company, their first lunch at The Urban Bistro, photo sessions for the staff portraits and plenty of organisational bits and pieces.



We're looking for YOU!
Start your career journey at WEICON today!



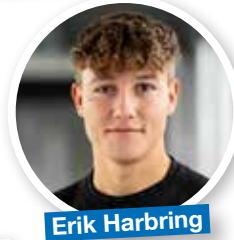
Aurelio Wiens



Luis Lönne



Nele Willhardt



Erik Harbring



The first days at WEICON are always a special experience. "We're all very happy to see the new faces at WEICON and wish our trainees all the best as they begin this exciting new stage in their lives," says Training Manager Marie Gedicke.



A NEW ADDITION TO THE WEICON TOOLS TEAM

Training successfully completed

At the end of June, Luc Krawinkel successfully completed his apprenticeship as an industrial clerk – after three exciting years, he proudly received his final certificate. It's great news that he decided to stay with us: since July, Luc has been supporting the WEICON TOOLS team as a sales assistant.

We're very happy to have Luc as part of the team and would like to congratulate him on successfully completing his apprenticeship!





INTERNATIONAL INTERNSHIPS AT WEICON

Trainees discover the world

Canada, Dubai or perhaps Singapore? It sounds like holiday planning – but for our trainees, it's all about their international internship. For one month, they have the opportunity to gain practical experience abroad at one of WEICON's eleven branches. It's a chance to get to know a new culture, explore the WEICON world in more depth and grow personally. So far, twelve trainees have completed internships at our international branches.

Requirements for an overseas internship

In their second year, all commercial trainees can “apply” for an international internship. The “application” involves giving a short presentation to our management team, explaining their motivation and preferred locations. Our management team then discusses the details with the relevant branch. So far, all trainees have secured their first choice. “We’re very proud to offer international internships. They are a real benefit for both our trainees and our branches,” says Anka Weidling.

A varied range of tasks

During their time abroad, our trainees actively support our international teams. Their tasks are diverse and include order processing and e-commerce. A real highlight is the chance to accompany the field sales team on customer visits. It's a great opportunity for trainees to broaden their knowledge and gain first-hand experience of working with international customers.

What our trainees have to say about their international internship

We wanted to know how our trainees experienced their time abroad – so we asked three of them to share their personal impressions and insights.

The feedback from our trainees was overwhelmingly positive. The international internship proved to be a valuable experience, both professionally and personally. We eagerly await the next group of trainees who will embark on their journey abroad and help expand the WEICON world even further.



Exclusive insights are available on our trainee Instagram channel

WEICON Middle East L.L.C.

A while back, Luc Krawinkel, who was then still a trainee industrial clerk, spent time at our Dubai branch. In summer 2024, he visited the team led by Thorsten Lutz. Luc has now been working as a sales assistant for WEICON TOOLS for several months.



Would you do an international internship again? If so, why?

“Definitely! You gain important insights into

how our branch operates and gather many great experiences. The valuable memories gained outside work during such a brief period also stay with you.”

How did you find the working atmosphere at our Dubai branch?

“The working atmosphere in Dubai was fantastic – all colleagues were very friendly and open. During my time there, I got to know all departments and gained insight into each area of the branch. A particularly exciting experience was accompanying the field sales team on customer visits, which allowed me to get to know not just Dubai but also other emirates of the UAE.”

What was your highlight during that time?

“I was especially impressed by the many cultures that come together in a city such as Dubai. A visit to a cement plant where our products are used, with Hannes Kilian, Business Development Manager, and Jackson Joseph, Sales Executive, was also a very special experience.”

WEICON Inc.

Our trainee Jaron Mersch spent part of his summer working at our branch in Kitchener, Canada.



How would you describe your internship in three words?

“Educational, exciting and inspiring.”

What challenges did you face at work or in your free time?

“The biggest challenge was living alone for the first time and organising everything myself – from shopping to laundry. Communicating in English at work, especially when it came to technical terms, was a bit challenging at first, but I quickly became more confident.”

Has the internship changed you personally?

“Absolutely – through the internship I met many new people and had to organise a lot myself. It has made me much more independent and self-confident.”

WEICON South East Asia Pte Ltd.

In spring, Win Wai Wong, who is currently enrolled in a dual study programme in business administration, spent time at our Singapore branch.

Why did you choose an internship in Singapore?

“I chose Singapore because I wanted to experience working life in Asia first-hand and gain a better understanding of the differences to Europe. It was also a great opportunity to improve my English and Chinese skills and to get to know an exciting multicultural society.”

What differences to German culture did you notice?

“Singapore feels very dynamic – tasks are completed immediately, e-mails are often answered within seconds and deliveries are made the same day. At the same time, traditional working hours (8:00 am to 5:30 pm) are common, which is clearly reflected in the crowded metro trains at the start and end of the working day.”

Which skills did you gain during your

internship that will be useful in your future career?

“During my internship, I improved my time management, learnt to adapt quickly to new working methods, environments and structures, and developed my teamwork skills by working in a multicultural team.”





REGIONAL MEETINGS AT WEICON

Small groups instead of a big conference

Summer at WEICON is also conference season. For the sales team, it is an important opportunity to exchange ideas and plan together for the second half of the year. In previous years, all sales colleagues gathered at our headquarters in Münster, but this year things were different.

Regional meetings for our sales force

Divided by region, our sales colleagues met with members of the management team and the sales department from Münster. They came together in Gotha, Waiblingen and at our headquarters. There was plenty of discussion, analysis and brainstorming about current developments, new ideas and everything related to sales. In the evening, a shared dinner strengthened the team spirit. In Gotha and Waiblingen, our trading partners kindly provided their facilities for the meetings.

“We opted for smaller regional meetings this year to enable more detailed discussions and ensure that everyone had a chance to speak. The team from Münster gained valuable insights from each meeting and compiled the results,” explained Patrick Neuhaus, Sales Director DACH, who was responsible for organising and conducting the meetings.

Our export team was also in conference mood

The team led by Vitali Walter, Sales Director International, took the opportunity to exchange ideas. The export meeting was held in summer in Münster. A diverse range of topics was discussed in depth and new strategies developed together. Afterwards, the team rounded off the day with a relaxed social event.

In December, the sales force, export team and branch managers will come together once again in Münster for a wider exchange at the WEICON Winter Conference.



CONNECTIONS THAT LAST

Online training at WEICON

In September, WEICON held an online training session for one of our distribution partners. The event was led by Holger Lütfring, our Technical Project Manager, and the responsible sales colleague. The training was broadcast live from the WEICON training laboratory in Münster. While the presenter team was on site, more than 40 participants followed the presentation and product demonstration comfortably online.

A clear and practical demonstration

The focus of the event was on key topics such as WEICONLOCK threadlockers, cyanoacrylate adhesives and elastic adhesives and sealants. The products were not only presented, but their applications, properties and potential uses were explained in an engaging, hands-on way.

A special highlight of the training was the demonstration of the new WEICON Green Tube packaging – an alternative to conventional plastic cartridges. It is suitable for flexible adhesives and sealants such as MS polymers, silicones or polyurethanes.

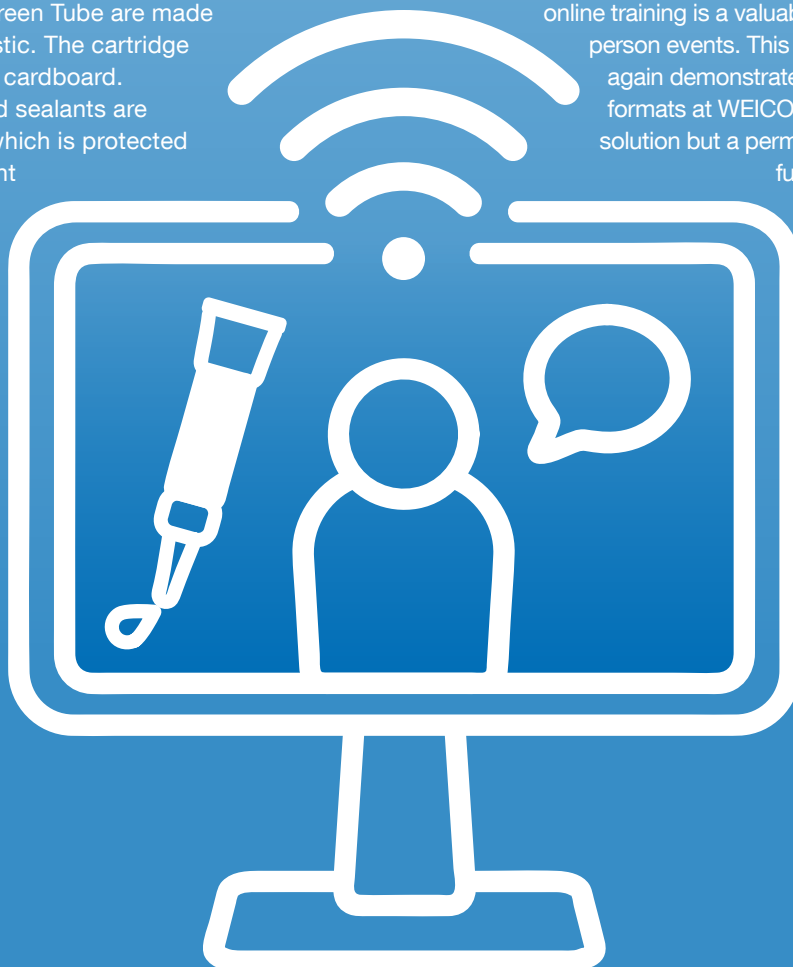
The tip and cap of the Green Tube are made from 100% recycled plastic. The cartridge body consists entirely of cardboard.

Inside, the adhesives and sealants are contained in a foil bag, which is protected from damage and sunlight by the cardboard.

Fast, flexible and independent of location

Since the coronavirus lockdown, online training has become a regular part of WEICON's training concept. It allows knowledge to be shared quickly, flexibly and at any location – whether participants are in the office, working from home or travelling. Even complex topics can be presented clearly without long journeys or high travel costs. At the same time, the digital format provides opportunities for interactive exchange and questions can be asked directly.

The very positive feedback from participants shows that online training is a valuable complement to in-person events. This successful session once again demonstrated that digital training formats at WEICON are not just a temporary solution but a permanent part of modern and future-oriented knowledge transfer.



CREATING THE FUTURE TOGETHER

International sales meeting 2025 in Münster



From 31 July to 1 August, the international sales meeting took place at our headquarters in Münster – an important event for our entire international sales network. Over two intense days, all branch managers from our international locations came together to exchange ideas on current developments, strategies and new products.

The meeting focused on several key topics – new products were presented that expand the WEICON portfolio and offer our customers innovative new solutions. Another main focus was the transition to the new ERP system, which has already been successfully introduced in Germany and is now being implemented worldwide. In addition, developments in the area of Plastic Metal were discussed, current company data and figures were shared, and insights into the growing EU e-commerce sector were provided. Despite the busy schedule, there was also plenty of time for breaks and informal exchange, giving all participants the opportunity for relaxed conversations.

The international sales meeting concluded with an open discussion where all branch managers could share their questions, ideas and suggestions directly. This personal interaction is exactly what such an event is all about – and this is the most valuable part. In an age of digital communication, personal contact continues to hold special significance. A virtual meeting can never fully replace face-to-face conversations when it comes to discussing complex issues, developing strategies together or exploring new potential innovations.

Personal contact not only increases mutual trust but also boosts creativity and team spirit, which are both essential for a globally active company such as WEICON.

So why do all branch managers from around the world come to Münster? Quite simply: because nothing can replace personal contact! It is only through direct conversation that new impulses arise which shape successful long-term strategies. Fresh ideas are born, best practices are shared, and solutions are developed together.



The international sales meeting 2025 therefore served not only as an information platform but also as an opportunity to strengthen collaboration. This is the foundation for taking the next steps in product development, sales and global strategy. The two days in Münster once again demonstrated that successful cooperation is built on personal relationships, trust and direct exchange – values that have always been at the heart of WEICON.

DEALER TRAINING DAY AT WEICON

A successful day in Münster

In September, we were delighted to welcome around 20 partners from the technical trade across Germany to our headquarters in Münster. The dealer training day offers an excellent opportunity not only to give our guests a comprehensive insight into our company but also to showcase our broad range of products.



Theory and practice

The day kicked off with a warm welcome and an informative presentation by Holger Lütfring, our Technical Project Manager. Holger not only presented WEICON's various product lines but also explained the technical background and specific properties of our products. He highlighted the application areas of different product groups and pointed out the functionality and potential uses of our adhesives – especially in industrial and craft settings. He also introduced some of the innovative solutions we offer for rapid repairs. The participants showed great interest and asked many questions about their individual requirements and the use of our products in their specific fields.

After the theoretical introduction came the most exciting part of the day – the practical applications. Our guests had the opportunity to try out the products themselves. At several stations, they were able to test adhesives, apply sealants and see our technical sprays in action.

This hands-on experience not only deepened their understanding of the products but also strengthened their confidence in using them effectively. The participants also engaged in lively discussions, sharing valuable insights and practical tips. In addition to the professional content, networking played an essential role. The participants took full advantage of the opportunity to connect and exchange experiences.



Conclusion and outlook

In summary, the dealer training day was a great success. Our partners were highly impressed by the mix of theory and practice, complemented by dynamic discussions. We sincerely thank all participants for their active involvement. The event once again demonstrated how important the exchange with our partners is – and how much we can learn from one another.

We're already looking forward to the next dealer training day here in Münster!

WEICON GREEN TUBE

Switching to new packaging

In the last issue of our WEICON News, we introduced the WEICON Green Tube to you. From 2026, we will take the next step and launch the Green Tube cartridge as the standard packaging for our flexible adhesives and sealants.

Alternative to conventional plastic cartridges

The Green Tube packaging is an alternative to conventional plastic cartridges and is suitable for flexible adhesives and sealants such as MS polymers, silicones or polyurethanes. The tip and lid of the new Green Tube are made from 100% recycled plastic, while the cartridge body is made entirely from cardboard. The adhesives and sealants are contained within a tube-shaped bag, which is protected from damage and sunlight by the cardboard casing. The use of the tube-shaped bag extends the shelf life of the products by more than six months compared to packaging in PE cartridges.

80% less plastic than conventional plastic cartridges

By using this combination of materials, 80% less plastic is required compared to conventional plastic cartridges, and a large proportion of the new packaging can be recycled. The cardboard cartridge generates 53% less CO₂ emissions during the manufacturing process than a conventional PE cartridge.

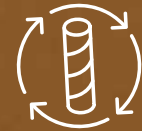
With the Green Tube, we offer an alternative to conventional sealant and adhesive cartridges, as these cannot be recycled after use due to product residues. These residues are why plastic cartridges are usually incinerated, releasing large amounts of climate-damaging CO₂. Products with the WEICON Green Tube packaging can be used with any standard cartridge gun.



Easy to use
Fits all standard
cartridge guns



Longer shelf life
18 months instead of 12



Reusable cardboard cartridge
100% recyclable



Cardboard instead of plastic
53% less CO₂ emissions
during production



The article numbers of our flexible adhesives and sealants will change with the new packaging. For this reason, we are providing you with an overview here:

Product	Art.-No. Plastic cartridge	Art.-No. Green Tube				
		280 ml	Foil bags	Set	Availability	
MS-Polymers						
Flex 310 M® Classic	white	10002576	10104011	10104240	10104049	✓
	grey	10010026	10104007	10104242	10104053	✓
	black	10010024	10103997	10104244	10104051	✓
Flex 310 M® Crystal		10033740	10104017	10104246	10104055	✓
Windscreen Adhesive		10058067	10105032	10105030	10105035	from 2026
Solar-Flex	white	10025036	10105046	10105044	10105049	from 2026
	grey	10025038	10105039	10105037	10105042	from 2026
Natural Stone Adhesive	white	10101776	10105025	10105023	10105028	from 2026
	grey	10101774	10105018	10105016	10105021	from 2026
Flex 310 M® HT-200		10031149	10104850	10104847	10104846	from 2026
Flex 310 M® Stainless Steel		10049091	10104893	10104890	10104896	from 2026
Speed-Flex®	white	10019651	10104943	10104940	10104946	from 2026
	grey	10019653	10104953	10104950	10104956	from 2026
	black	10019652	10104963	10104960	10104966	from 2026
Speed-Flex® Crystal		10039109	10104973	10104970	10104976	from 2026
Flex 310 M® F1X	x	10102385	10104253	10104458		✓
Polyurethanes						
Flex 310 PU	white	10004287	10104873	10104870	10104876	from 2026
	grey	10002573	10104863	10104860	10104866	from 2026
	black	10002571	10104883	10104880	10104886	from 2026
Silicones						
Silicone A	white	10000411	10104913	10104910	10104916	from 2026
	grey	10000418	10104903	10104900	10104906	from 2026
	black	10000423	10104933	10104930	10104936	from 2026
	transparent	10000409	10104924	10104921	10104927	from 2026
Silicone LP	white	10053997	10104982	10104979	10104985	from 2026
	transparent	10060604	10104992	10104989	10104995	from 2026
Silicone N		10014360	10105011	10105008	10105014	from 2026
HT 300		10000432	10104027	10104250	10104059	✓
Black-Seal		10022221	10104022	10104248	10104057	✓
Gasketmaker	red	10049930	10105055	10105052	10105058	from 2026
	black	10049931	10105064	10105061	10105067	from 2026
Assembly Adhesive						
Assembly Adhesive	x	10101911	10104259	10104456		✓



15 YEARS AS A SPONSOR OF TSV HANDORF

Committed to our community

At WEICON, we place great value on supporting a thriving sporting community, whether in triathlon, volleyball or football. We're happy to support local and regional clubs and teams in various ways. A special partnership for us is our sponsorship of TSV Handorf, a club in our neighbourhood.

For 15 years now, we have enjoyed a close collaboration with the sports club, which is located in Handorf – the district it's named after – in eastern Münster, only a short distance from the WEICON headquarters. TSV Handorf offers a wide range of sports for all generations, including football and volleyball.

As a long-standing partner, we're pleased to be represented on team uniforms, training gear and with our own pitch-side advertising. A special highlight is the sports ground called "WEICON Park". In 2023, the facility was comprehensively modernised and now features a brand-new clubhouse. This was an important step for the future of TSV Handorf and sport in the local community.

"It's great to see how TSV Handorf has developed over the past few years and that we as partners have been able to contribute to that," said Ralph Weidling.

We are proud of our strong partnership with TSV Handorf and look forward to many more sporting moments at WEICON Park!



18TH SPARDA MÜNSTER CITY TRIATHLON

One of us is always in the race

It's no secret that we at WEICON enjoy staying active. So it's no surprise that twelve of our colleagues took to the starting line at the Münster triathlon in June.

From the Olympic distance to the popular distance and the relay, our team delivered top performances in all events despite the summer heat. Above all, it was about the joy of taking part, pushing physical boundaries and sharing the experience as a team.

We've been sponsoring the Sparda Münster City Triathlon for 18 years – right from the very beginning. Ralph Weidling, our CEO, has actively taken part in every single one of those 18 events. That's a feat matched by only six other

athletes! "The Münster Triathlon is a highlight for me every year. It's a fantastic physical and mental challenge that I always really look forward to," explains Ralph Weidling.

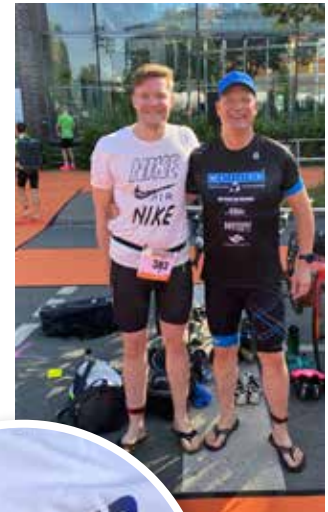
And we're already counting down to next year, when the triathlon spirit returns to Münster for the 19th time with cycling, running and swimming in the harbour!

”

IT'S A FANTASTIC PHYSICAL AND MENTAL CHALLENGE THAT I ALWAYS REALLY LOOK

FORWARD TO.

Ralph Weidling



WEICON HEALTH DAY

Staying fit at work

Sports activities, mental wellbeing, physiotherapy and ergonomic working practices all play an important role for us in our everyday working life.

To highlight this, WEICON held its first-ever Health Day in November, offering our staff a programme full of surprises, challenges and valuable advice.

The Health Day was organised by our physiotherapist Vera Stahl, giving colleagues the chance to visit different stations, learn new things and talk to experts. Our partners “nilo” and “Hansefit” were also present, supporting both mental and physical health. At the Hansefit stand, everyone was invited to join a plank challenge to test their strength. Afterwards, Vera guided a series of fascia exercises to help the muscles relax again.

Our trainees were also involved, assisting with the correct ergonomic set-up of workstations. And to give the immune system a boost, there was a tasty – and above all healthy – ginger shot from The Urban Bistro at WEICON. Anyone interested could have their blood pressure measured, speak with our company doctor or choose to receive a flu vaccination. “We are convinced that only healthy employees can give their best performance for the company, which is why we invest in the mental as well as the physical health of our team,” says Anka Weidling.

All in all, it was a very successful day that will help our colleagues stay fit and healthy throughout the winter.





NEW IMAGE SPOT FOR WEICON TOOLS

Presented in perfect style

With our WEICON TOOLS, we have been developing, producing and distributing high-quality wire stripping tools since 1967. Today, we offer a broad product range for the solar industry, professional electricians and DIY enthusiasts. It was about time to put our WEICON TOOLS back in the spotlight – with a brand-new image spot!

Since 2023, we've been updating our image films at WEICON. In some areas, there were no films at all, while others had become outdated. That's why we're gradually producing fresh, contemporary spots across the company. After our major general image film, last year we created a spot to support our recruiting efforts. This year, it's the turn of the WEICON TOOLS film. And, as always at WEICON, everything is produced entirely in-house.

Over the past few months, our PR, Brand Management and video teams have been busy developing the idea, concept and shooting schedule before filming began. The shoots took place at various locations with different actors, highlighting the full diversity of our products.

"We want the image spot for WEICON TOOLS to show where our products are used, what makes our tools special and that there's something for everyone," says Simon Malkowski, Media Designer.

As soon as our new WEICON TOOLS image spot is ready, it will be available on our website and social media channels. Anyone who doesn't want to miss out can follow WEICON on Instagram, LinkedIn, TikTok etc.





PLASTIC METAL IN USE

Installation of an emergency safety catch on a suspension railway

For more than a century, suspension railways have been among the most fascinating transport systems in the world. The Wuppertal suspension monorail – perhaps the most iconic of its kind – has been in operation since 1901 and continues to represent engineering innovation and future-oriented urban mobility. Suspension railways differ from traditional trains by travelling suspended from an elevated track – usually through cities or densely populated urban areas. This unique design offers numerous advantages: it takes up no road space, runs quietly and efficiently, and avoids the delays of street-level traffic.

Today, suspension railways are used worldwide in various forms, as part of public transport systems, airport shuttles or within industrial facilities. Suspension railway systems not only require the highest accuracy in construction, but also in maintenance and servicing. Repairs often need to be carried out quickly, safely and with lasting precision during operation. This is well illustrated in the following example: an emergency safety catch installation on a suspension railway.

What is an emergency safety catch – and why is it so important?

An emergency safety catch is a mechanical locking device on the bogie of the suspension railway. Its purpose: in the event of a failure – such as a broken axle or torque support – it catches the bogie and prevents it from falling off the track. Especially for suspension railways, which travel several metres above the city streets, this component is essential. The emergency catch only intervenes in extreme cases – but when it does, it must fit precisely and function 100% reliably. To ensure this, the installation requires the utmost precision. Even the smallest unevenness on the mounting surface can cause problems – and this is exactly where the following practical example makes a difference.



Application example: installation of an emergency safety catch on a suspension railway

Due to the production process, the mounting surface – including the welded mounting brackets of new bogies for the emergency catch installation – is not entirely even. It can have gaps of several millimetres between it and the safety catch. Especially for safety-critical components such as the emergency catch, an exact fit and a friction-locked connection are crucial for reliable operation. Here's how the installation on a suspension railway was handled in this case:



Efficient solution for safe operation

Installing an emergency safety catch on a suspension railway requires the highest levels of precision and reliability. This approach ensured a strong, secure fit, even on uneven surfaces. Thanks to the use of a mould release agent, the emergency safety catch could be removed from the cast fitting and did not need to be bonded with the potting compound – a clear advantage for maintenance and servicing. This method is now commonly used to upgrade older bogies with steel emergency safety catches, as these have proven disadvantageous for sensor-based track monitoring. It is a successful example of how thoughtful engineering and simple measures can lead to a sustainable and safe solution during ongoing operation.

Step 1: Prepare the surface

The mounting surface on the powder-coated bogie is sanded and cleaned with WEICON Cleaner S to ensure good adhesion of the potting compound.

Step 2: Prepare the mould plate

The (standard austenitic) stainless steel mould plate is also cleaned and coated with Mould Release Agent (MRA F1000). This prevents the WEICON WR potting compound from bonding to the mould plate after curing, as the plate is removed afterwards.



Step 3: Apply WEICON WR

The mould plate is filled with WEICON WR and then pressed against the mounting surface so that the compound conforms exactly to the uneven shape. This creates a flat contact surface, effectively forming a custom-moulded fitting.



Step 4: Leave to cure

After curing, the mould plate is removed – the WEICON WR epoxy resin remains on the mounting surface, forming an optimal, flat and force-locking contact surface for the emergency safety catch.

Step 5: Install the emergency safety catch

The emergency catch is now installed on this new, flat surface. After tightening, the screws are sealed or marked with (yellow) threadlocking varnish.



favourite

WEICON Product

In each issue of the WEICON News, we present two of our employees' favourite WEICON products.

These are products that colleagues always have at hand at home and that can be used for private use as well as in the industrial sector.

Adhesive Spray

Creativity is a big part of my work and personal life, from filming WE create videos and producing Pinterest content to experimenting with new DIY projects at home. Sometimes I need to craft something on the spot and it simply has to hold. That's where my favourite product comes in: WEICON Adhesive Spray. I use it all the time because it's just so versatile. Whether it's paper, cardboard, fabric, felt or foam, the adhesive spray bonds lightweight materials securely with minimal effort. I love that it sprays on so evenly – this saves time and ensures clean, professional results even under time pressure. During our video shoots, we often bond props that not only need to look good but also stick reliably. With the adhesive spray, I can glue things together spontaneously without having to wait ages for them to dry. I've pretty much always got a can in my drawer – at the office and at home. It's my little insider tip when things need to be done quickly, neatly and creatively. It's the perfect product for anyone who enjoys smaller DIY projects.



Lina Bäumer | Marketing Manager
at WEICON since 2024



Noah Hülswitt | International Sales Assistant
at WEICON since 2023

Silicone Spray

This is a real all-round helper for me – a product you can always rely on, both at work and at home. I've used it countless times, especially for my car. In winter, for instance, I spray it on the door seals so they don't freeze, or I use it to keep the sunroof rails and seatbelts running smoothly – it works brilliantly! I also use the spray regularly at home. It is perfect for plastic, rubber and metal parts, protects them from moisture and keeps everything nice and supple. Whether for maintenance, lubrication or simply to solve small everyday problems, the Silicone Spray is an absolute must-have for me. I always keep a can in the car because you never know when you might need it!



OUR TRADE FAIRS 2025

Today London, tomorrow India

We take part in numerous trade fairs around the world every year. But what happened between early September and November this year was extraordinary, even for a company as internationally active as ours. By the end of November, our family business had attended 18 trade fairs.

Australia and Argentina



It all began at the shipping trade fair IMPA in London. Just one day later, the Inmex SMM India opened its doors in Mumbai – over 7,000 kilometres away – and the journey continued!

In addition to two trade fairs in Germany, our team attended 16 international events by the end of November. Our calendar took us to places as diverse as Adelaide, Buenos Aires, Abu Dhabi and Busan in South Korea. The fairs covered a wide range of industries – from mechanical engineering, mining and electronics to innovations in

energy technology and the bulk goods sector.

“We’ve been presenting our products at a great many trade fairs for decades. It’s always a pleasure to travel and exchange ideas with trade visitors about new developments and exciting projects. Nothing can replace personal contact,” says Ralph Weidling.

Looking ahead to 2026

Next year, we’ll once again be travelling across all continents, showcasing our latest products and solutions for a broad spectrum of applications at international trade fairs. There’s definitely more to come in 2026!

CUSTOMISED EPOXY RESIN SYSTEMS

WEICON Epoxy Solutions

We have decades of experience in developing high-performance epoxy resin systems for a wide range of international industrial sectors. Our range of coating systems, epoxy adhesives, versatile urethanes and practical repair sticks for quick repairs offers the right solution for any application.



Individually tailored solutions

In addition to these established solutions, we develop customised systems designed to perform where standard products reach their limits. From extreme temperatures and special loads to specific processing requirements, we create customised epoxy resin solutions to meet almost any challenge. Our FROSIO-certified staff ensure compliance with the highest quality standards. We combine proven expertise with innovation, supporting you every step of the way – from the first idea to successful implementation, across industries and around the world.

Product & application areas

Where other materials reach their limits, WEICON provides innovative products that deliver the right solution for your maintenance tasks. WEICON Epoxy Solutions reliably protects your equipment and systems from wear, failures or chemical damage.



Repair, shaping and rebuilding of metal

The products of our WEICON Epoxy Solutions are suitable for the repair, shaping and rebuilding of metal. Typical areas of application are the automotive industry, agricultural technology, mechanical engineering, food technology and tool and mould making.

Adhesives

Our epoxy resin systems can also be used as high-performance adhesives, for example in mechanical engineering, model making or building services. They are ideal for large-area bonding and heavily stressed metal parts – and are suitable for a wide range of applications such as tanks, containers, hoppers or flanges.

WHY CHOOSE WEICON EPOXY SOLUTIONS?

EXPERTISE & EXPERIENCE

WEICON Epoxy Solutions represents tried-and-tested specialist systems that have been successfully used worldwide across a variety of industries. If no ready-made solution is available, our experts develop a customised version precisely tailored to your specific requirements.



At home in every industry

WEICON Epoxy Solutions are used worldwide across numerous industries – wherever repair, protection, bonding or customised material solutions are required. Our systems provide the right solution across a vast range of industries: mechanical and plant engineering, marine and offshore, oil and gas, mining and conveyor technology, food and beverage, agricultural technology, electrical engineering and electronics, chemical and pharmaceutical, tool and mould making, automotive engineering, and energy and power plants.

Wear and corrosion protection

Our products offer reliable protection against cavitation, corrosion and wear. They are used in mining, conveyor technology, the construction industry and marine applications, and extend the service life of heavily stressed components such as pump housings, valves or cast parts.

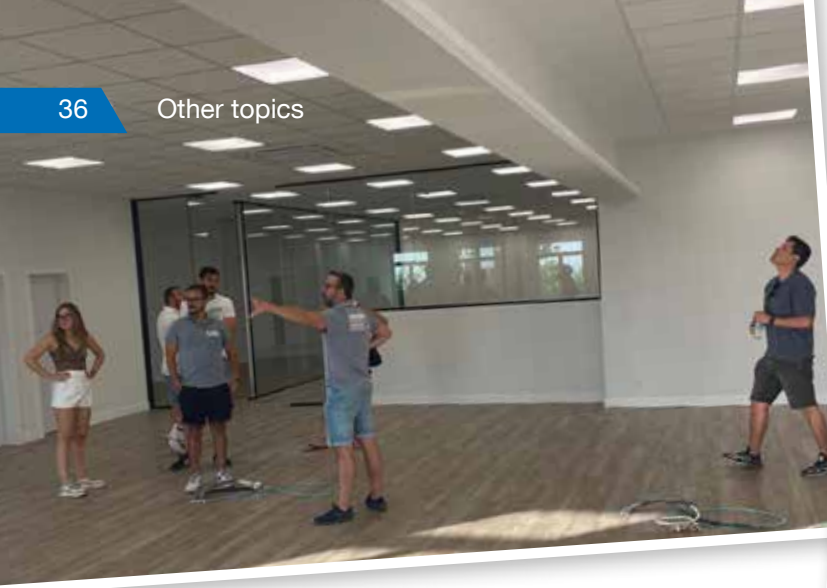
Casting, underfilling and gap compensation

Products from WEICON Epoxy Solutions are suitable for use as casting compounds, for backfilling and underfilling, as well as for gap compensation. They are used in prototype construction, conveyor systems, track and steel construction or for bridge repairs. The systems impress with their high flowability, strong compressive strength and long-lasting corrosion protection.

Customised systems

In addition to the existing portfolio, WEICON Epoxy Solutions also develops custom systems tailored to your requirements. Whether it's special temperature resistance, specific hardness levels or individual processing conditions – we tailor our epoxy resins precisely to your application.





RELOCATION OF WEICON IBÉRICA S.L.

New office for the Spanish branch

The past few months have been especially eventful for our Spanish branch, WEICON Ibérica. A major relocation took place with all the work that goes along with it.

As the branch has continued to grow in recent years, the existing office space had simply become too small, making a new location essential.

Renovations, countless boxes and long days

Before the actual move could happen, there was a lengthy period of renovation. Once the right premises were secured, the real work began. Walls were replastered, new floors and cables were laid and a new ceiling structure was installed, but the effort was well worth it. The building now shines in new splendour and has been adapted to suit the needs of the team. Then it was time to pack boxes – lots and lots of them – because alongside the usual office materials, the entire product inventory also had to be moved and will now be housed in the new storage areas.



More space and improved logistics

In mid-August, Alejandro González Cámara, Managing Director of WEICON Ibérica, and his team moved into the new premises. After an exhausting day of relocation, the offices are now filled with life, even if the team initially had to wait a little for some of the furniture. The new building provides considerably more space than before, including a large meeting room, a kitchen and a relaxing area for lunch breaks. It offers a work environment designed for growth, for developing new ideas and for strengthening connections with customers and employees. Another advantage of the new premises? Thanks to the larger adjacent warehouse, the logistics of the Spanish branch are now much improved. “Our new offices reflect who we are: practical, dynamic and always on the move,” Alejandro says, pleased with the new branch location.



PLASTIC METAL SPRAY SYSTEM

Interior coating of a bucket elevator

Bucket elevators are in continuous use and transport a wide variety of bulk materials vertically. Many bucket elevators are coated with simple paint to protect the surfaces. These coatings can be gradually destroyed by corrosive particles such as dust. In this specific case, the task was to coat a bucket elevator used for transporting salt.

The salt is conveyed by the system across six levels, creating plenty of dust. To prevent this dust from spreading throughout the entire facility, the bucket elevators are clad with steel sheets. After just five years, the entire cladding had been completely corroded by salt dust because of the simple interior paint coating.

Coating with Plastic Metal

During the necessary repair work, the aim was to prevent renewed corrosion. For this reason, the steel sheets were to be coated with WEICON Plastic Metal. First, the surfaces of the steel sheets were sandblasted and cleaned with WEICON Cleaner Spray S. The two-component epoxy resin systems were then mixed, with the resin component being preheated to approx. +50 °C. After that the first layer of WEICON GL-S was applied before the sheets were coated with

Plastic Metal spray system:

WEICON has developed a robust and operationally safe method for reliably applying two-component epoxy resin systems that are normally difficult to spray.

With the spray system, there is no risk of hose lines becoming blocked. Only the nozzle of the spray system needs to be cleaned after use. Before application the epoxy resin is heated to a temperature of +40 °C to +50 °C and stirred in a container. The hardener is then added according to the specified ratio and both components are mixed until they form a homogeneous mass. Next the lid with the pre-drilled holes is screwed



a second layer of WEICON HC 220. To avoid areas of insufficient coating, the layer thickness was also carefully checked.

What's special about this application?

The Plastic Metal layers were applied using our spray system, which ensures the epoxy resin systems are applied with exceptional evenness and uniformity. In total more than 120 m² of steel surface were coated and 120 kg of WEICON GL-S and WEICON HC 220 were used. The advantage of our solution is that maintenance intervals are extended and, thanks to the control layer (the first layer of WEICON GL-S), the degree of wear becomes visible. Rapid destruction of the cladding as with a simple paint layer is therefore prevented and the service life of the system is significantly increased.



on and the container is placed in the spray gun. Hold the spray gun 15–20 cm from the surface and apply the material in thin, even layers using a criss-cross pattern.

The use of the spray system results in significant time savings compared to brushing. It is particularly suitable for coating large areas and provides both a uniform spray pattern and consistent layer thickness.

VIDEO



BOND IT ...

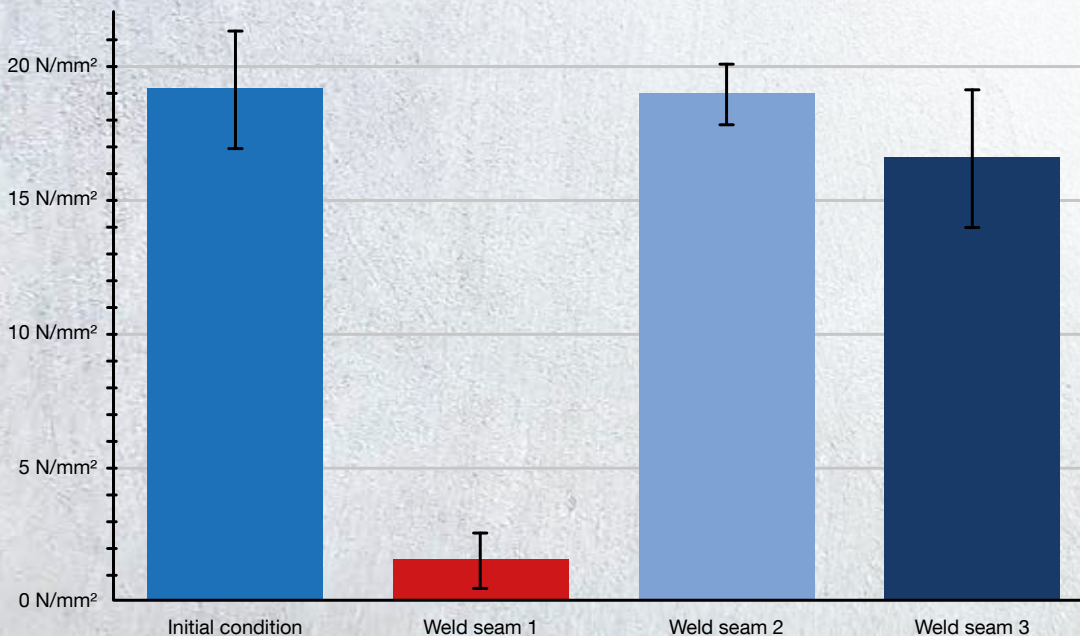


... THEN WELD IT!?

IT'S POSSIBLE!

At the Fraunhofer Institute for Manufacturing Technology and Advanced Materials in Bremen (IFAM), samples that had already been bonded were welded as part of a research project. The results were very impressive and open up new possibilities in manufacturing. It was long believed that adhesives would inevitably burn when welding was carried out close to the bond. A wealth of practical evidence supports this assumption.

The tests at Fraunhofer IFAM, however, lead to a different conclusion. If an epoxy adhesive with excellent temperature resistance is used, such as Easy-Mix HT 180, welding can be performed near the bond without significantly affecting its strength. This finding opens up new possibilities for production processes. With WEICON Easy-Mix HT 180, welding operations that would make a component difficult to handle for bonding can be carried out after the bonding process – without reducing the bond's strength.



Average values from five samples each

WELD SEAM 1



WELD SEAM 2

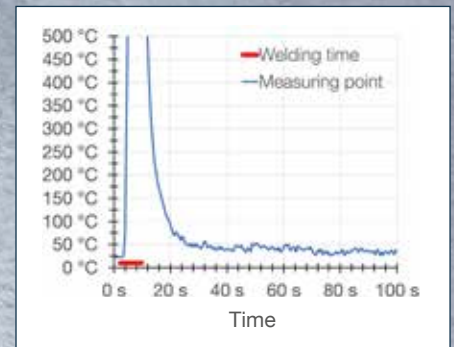
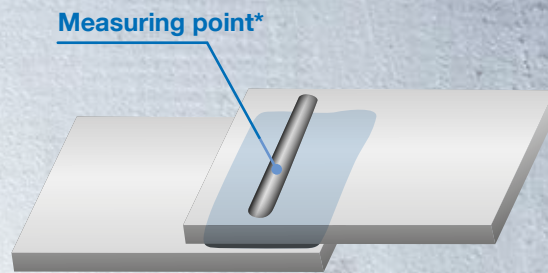


WELD SEAM 3



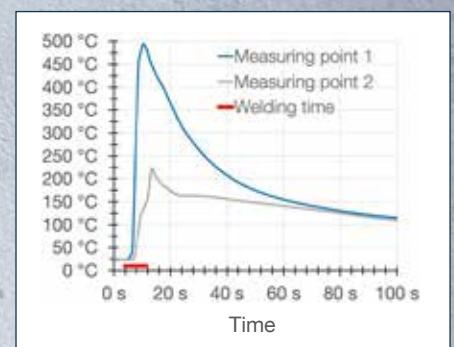
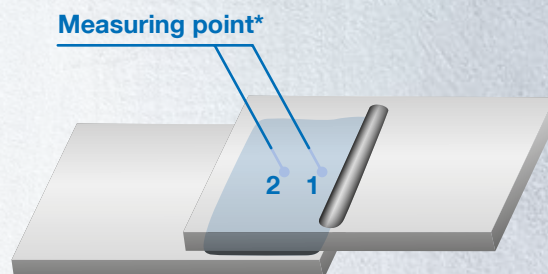
Weld seam 1

If the weld seam runs directly over the bond and follows its line, the adhesive is exposed to temperatures exceeding +1000 °C. As expected, this exposure destroys the bond, with less than 10% of the initial strength remaining.



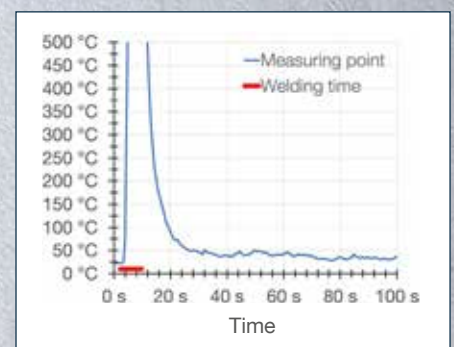
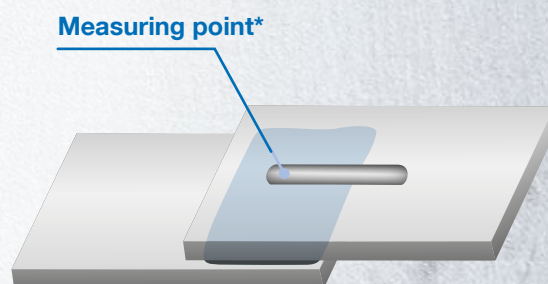
Weld seam 2

If a weld seam is placed close to the bond, the adhesive is subjected to high temperatures. Thanks to the excellent heat resistance of Easy-Mix HT 180 and the short exposure time, the bond stays entirely intact.



Weld seam 3

If a weld seam is placed into or through a bond, the bond directly beneath the weld is destroyed as a consequence of the intense heat in that area. Owing to the outstanding temperature resistance of Easy-Mix HT 180 and the short duration of exposure, the bond adjacent to the weld seam remains undamaged and retains about 85% of its initial strength.



* Position of measuring point:



WEICON EASY-MIX HT 180

WEICON Easy-Mix HT 180 is a two-component epoxy-based adhesive with high temperature resistance up to +180 °C and short-term resistance up to +230 °C. The adhesive is highly viscous, stable and suitable for vertical applications. It is impact and shock resistant, has a long pot life, cures at room temperature and can be machined after curing.



BRANCHES ADOPT NEW ERP SYSTEM

Transition across all our offices

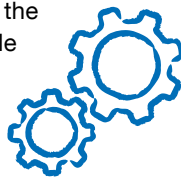
Last year, our new ERP (Enterprise Resource Planning) system was introduced at the headquarters in Münster. This year, most of our branches have also implemented it. In total, the ERP system needs to be updated at 12 branches, which requires careful planning.

The rollout has begun

WEICON Production in Schwalmtal and our branches in Australia, Romania, Canada, Colombia and the Czech Republic have already adopted the new ERP system. Spain, Turkey and Dubai are still undergoing transition. Next year, South Africa, Italy and Singapore will follow. By the end of 2026, all WEICON locations and branches should be working uniformly with the new ERP system. In addition to colleagues working in the office, the field service team will also receive a new mobile version of the ERP system.

Support from Münster

Support is, of course, provided from Münster. Each branch is visited once by a team from Münster to define internal processes with the new system – from order entry to picking and packing in the warehouse, shipping and invoicing – and then again during the week of the launch. Since the transition in Münster took place over a year ago and colleagues there are already familiar with the system, questions can be answered on site and problems avoided. Münster assists with exporting master data from the old system and importing it into the new one. Support is also offered through a range of online training sessions covering all areas to ensure the transition is as smooth as possible.



Challenges are inevitable

Of course, a transition to a new ERP system is not without challenges. Branches with their own production or accounting have to pay attention to many additional details during the changeover. Alongside the new ERP system, a new, improved commission system is being introduced. But that's not all: to continuously improve warehouse processes, a new mobile warehouse software tailored specifically to WEICON will be installed on all relevant devices on site. This is another step towards digitalisation, moving us even closer to a mostly paper-free office. In addition, customer service in the branches will be improved through the introduction of the batch management system.

Good progress

Sabine Rolf, International Sales Assistant and co-responsible for the ERP transition in the branches, is happy with the progress so far: "Overall, the transition is going very well. Despite a tight schedule, we will have migrated seven branches in 2025. The teams in the branches are highly motivated and cooperate excellently. This makes the transition much easier for us." We are looking forward to the new, simplified processes once all branches have completed the transition.

NEWS FROM WEICON ITALIA

Social media power from Italy

Social media has played a key role at WEICON for many years and continues to grow steadily. Our branches around the world have recognised its potential and are actively using their social media accounts. The Italian branch is a great example of how successful self-initiative in this field can be. In addition to an active and successful LinkedIn account, they have now launched a new channel: their own TikTok account.



WEICON Italia S.r.l. has been using LinkedIn for several years. This year, however, they have significantly stepped up their efforts, creating several posts each week. In doing so, they not only share information about our broad product range but also provide weekly recaps featuring key highlights for fans and followers. The team in Italy offers honest and authentic insights into their daily work – exactly the kind of content that resonates on social media.

video editing to captions and publishing – everything is in their hands. The marketing and public relations teams in Münster only take a final look at the posts before they go live or offer support if needed.



TIKTOK IS A GREAT TOOL FOR INCREASING VISIBILITY OF OUR BRAND AND WORK IN ITALY AND FOR REACHING NEW TARGET GROUPS.

Patrick Gossrau

The team now posts one or two videos each week. A real highlight was the restoration of a barbecue, which became a viral hit with nearly 91,000 views. “TikTok is a great tool for increasing visibility of our brand and work in Italy and for reaching new target groups,” says Patrick Gossrau enthusiastically.

WEICON Italia goes TikTok

This summer, the team took the next step: Patrick Gossrau, warehouse trainee, and Andrea Semino, marketing & back office, came up with the idea to launch their own TikTok channel. Their goal: to further raise awareness of the WEICON brand in Italy. During a visit from Ralph Weidling in Genoa, they presented their idea – and shortly afterwards, with support from the PR department in Münster, the channel [@weicon_it](#) was launched.

Just a few months in, and the project is going really well! What’s particularly impressive: the Italian branch is fully responsible for the channel. From concept development and

We’re truly impressed by the creativity and initiative shown by our colleagues in Italy – and we look forward to many more exciting insights!



TIKTOK



LINKEDIN

Welcome to the team



**MARIAN
GRUSS**
Accounting/
Controlling



**GIACINTO
FORBETTI**
Field Service



**LUCIANO HERNAN
SOLÍS SAENZ**
International Sales

WEICON
team

And what
about you?



**NIKLAS
HAUNERT**
Product Enginee-
ring



**MATHIAS
KORKMAZ**
Purchasing



**LENNART
LIETMANN**
Purchasing



**DANIEL
SCHNIEDER**
Sales DACH



**HERMANN GUSTAVO
LEMKE VALENCIA**
WEICON TOOLS



**HAIDER
ALJBOORY**
Warehouse

Welcome



**ERIK
HARBRING**
Training



**LUIS
LÖNNE**
Training





**AURELIO
WIENS**
Training



**NELE
WILLHARDT**
Training



**LUKE FRANCIS
HAYES**
Internal Sales – AUS



**OSEMEKHE
OJIOKOTA**
Sales – CA



**LUKÁŠ
PORUBÁN**
Sales – CZ



**RADIM
ŠEBETKA**
Sales representative – CZ



**ÁLVARO FERNANDEZ
PACHECO**
Office – ES



**AUDREY
LIM CHOON GEK**
Sales – SG



**MUSTAFA TIMUÇIN
KANDEMİR**
Sales – TR



**TAYFUN
TIRYAKI**
Sales – TR



**UFUK
AYDIN**
Sales – TR



**MOHAMMAD
AL HASHMI**
E-Commerce – UAE



**ANDREW CHARLES
STONE**
Sales – ZA



TOOLS FOR THE SOLAR SECTOR

Crimp Tool MC4 and Solar Spanner Set

As climate change progresses and fossil resources continue to diminish, solar energy is becoming increasingly important. Photovoltaic systems provide a crucial alternative for energy generation, reducing dependence on conventional energy sources. With growing awareness of renewable technologies and the urgent need to advance the energy transition, solar energy will play an ever more central role in the years ahead.

To support the simple and efficient installation of photovoltaic systems, our WEICON TOOLS team is constantly developing new tools – including the Crimp Tool MC4 and the MC4 Solar Spanner Set presented below.



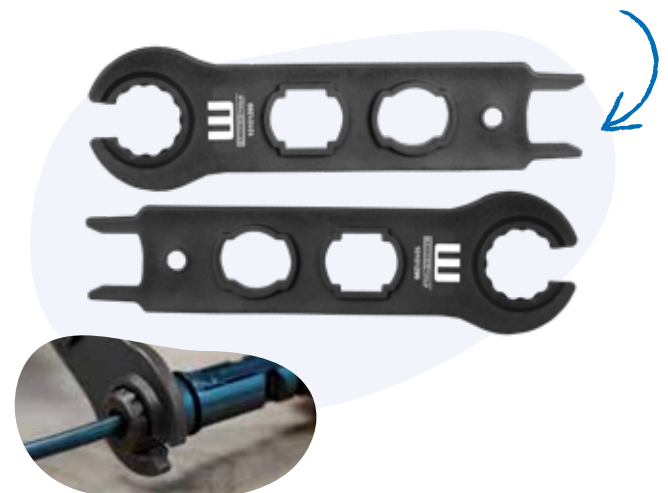
Crimp tool MC4

The Crimp Tool MC4 has been designed specifically for the reliable and safe crimping of MC4 connectors used in photovoltaic systems. It is equipped with a ratchet mechanism featuring a safety lock to ensure repeatable results with consistently high quality. The mechanism only opens the tool when the crimping process is complete. An emergency release has also been integrated into the handle, which opens the crimping tool in the event of incorrect use. Thanks to the accurate eccentric setting of the tool, the crimping force can be precisely adjusted. This feature ensures a consistently high crimping quality. With the Multi Change System, the crimping modules can be exchanged easily and without tools. This allows for the rapid installation and removal of the modules. The standard version of the Crimp Tool MC4 comes with a high-quality steel module for MC4 connectors with cable cross-sections of 2.5 mm², 4 mm² and 6 mm² (14–10

AWG). The two-component handles of the crimping tool ensure non-slip and ergonomic handling with maximum force transmission. The tried and tested “ice-crack design” was used, which ensures a comfortable feel. The integrated eyelets on the handles offer the option of attaching a safety lanyard.

MC4 Solar Spanner Set

The new MC4 Solar Spanner Set has been developed for work on MC4 connector systems. This universal tool for installing solar panels with MC4 connectors includes an integrated release tool for solar plug connectors. The spanner set is made from durable, wear-resistant plastic.



WEICON INTRODUCES ITSELF

What exactly does ... do?

Which department at WEICON do you work in?

I work in advertising.

How long have you been working at WEICON?

I started here in August 2019, back then as a student trainee.

What are your tasks?

My work covers several areas. One of them is packaging design. I also create illustrations such as pictograms, icons and infographics for training purposes. In addition, I help with catalogues, flyers and anything else that comes up.

Which sports do you like to watch?

I don't really follow any sport closely, but I try to go to the gym regularly.

Big city or Swiss mountain lake when you're 75?

Definitely the mountain lake – or even better, somewhere by the sea.

Which country would you most like to visit?

I'd love to visit Japan.

What's your favourite food?

That's not so easy to decide. Paneer Tikka Masala is definitely right

up there, but I also really like Italian food.

What was the last TV show you watched?

The last one I watched was Fargo.

Which skill would you like to learn?

I'd like to get better at speaking Italian, because you do eventually reach a limit with apps to learn a language.

What are your hobbies?

I enjoy sewing and knitting and usually have at least one creative project I'm working on. I also like cooking, especially with friends. Lately, I've gotten into birdwatching. It's great to

head out into nature with binoculars – it's relaxing, but you're also constantly learning something new and sharpening your eyes and ears. You start noticing things even in everyday life: I once spotted a kingfisher at the WEICON pond.

If you could try out another profession for a day – what would it be?

Definitely something in a craft trade. I've always found stonemasonry really interesting.

You have a complete day off. What's your favourite way to spend this day?

First, I'd go for a long walk around the

Rieselfelder nature reserve with my boyfriend, then spend the afternoon sewing and baking waffles. I'd finish the day by cooking with friends and enjoying a relaxed evening together.



Janna Schipper

Media Designer





WEICON
App



WhatsApp-Service



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